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# JOURNAL

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## The Future Is **HERE**

**15% ETHANOL BLENDS**

*Contributors Discuss*

*the Impact on Our Industry*

**COMPLIANCE**

*Lessons from Early Adopters*

**ECONOMIC FORECAST**

*Where Are We Headed?*

**US:**

**POWERFUL NUMBERS  
THAT CAN BOOST  
YOUR PROFITS**

*You Won't Find Them  
in Your Financial Statements*

**SPECIAL CONVENTION  
REPORT**

*Who's Exhibiting?*

*What New Products Will You See?*

held various positions with Champion during his career, serving as Director of Sales for the PetroClear Filtration Division the past 12 years.

Champion has named Tim Clarey the new Director of Sales for PetroClear. Dwight Rutledge, who has been with PetroClear since 1997, will continue to be Sales Manager.

► **CHUMLEY PROMOTED AT D&H PETROLEUM/ UNITED PUMP SUPPLY**

Mike Chumley has been promoted to Vice President of Business Development for D&H Petroleum & Environmental/ United Pump Supply. Since April 1997, he has held several positions with United Pump Supply and has assisted in many of the company's operational transitions and procedures.

Chumley has initiated many new programs to expand company service and product offerings, helping to create new market segments, add revenue and grow Austin and Dallas branch office revenue by 40 percent in two years.



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► **RCI TECHNOLOGIES LAUNCHES NEW, IMPROVED WEBSITE**



RCI Technologies has launched a redesigned website, [www.rcitechnologies.com](http://www.rcitechnologies.com), with a fresher, more modern look, improved navigation and new features.

"Our new website is an accumulation of years of input from our customers and RCI representatives," RCI President Robert Randle said. "Our intent is to make your visit to the RCI Technologies site not only informative, but enjoyable as well."

The site includes a product installation gallery, customer testimonials, company news and archived newspaper and magazine articles featuring RCI.

► **JONES & FRANK PROMOTES TOM PERA**

Jones & Frank Corp has announced that Tom Pera, Vice President of Business Development for the company, has taken on the additional role of Retail Sales Management for their retail field sales force. Pera, in addition to his current duties, will focus on strategic products and services for the retail environment as well as overall sales growth for the company. For his new duties, Pera will report to the President, Sterling Baker.

Pera came to Jones & Frank in 2007 with over 21 years of petroleum industry experience and a background in the distribution environment. He attended Indiana University.